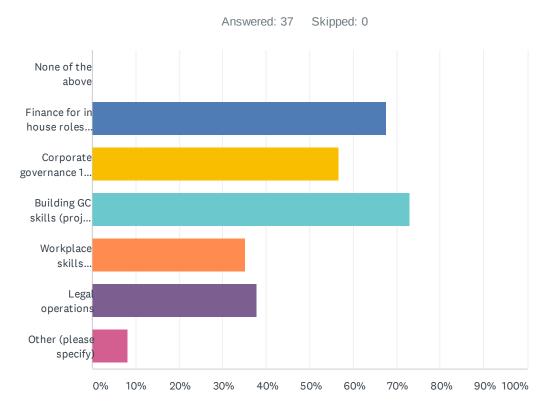
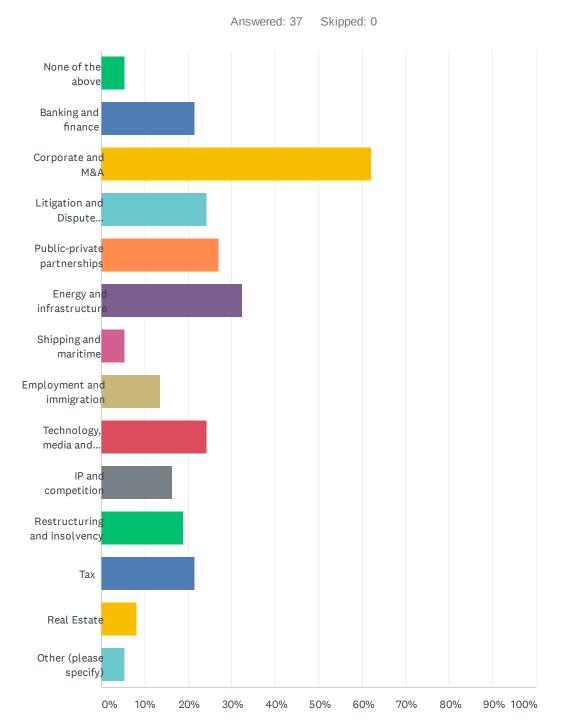
# Q1 If the ACGC were to launch courses in the future would you be interested in any of the following professional development topics, either for yourself or your staff? (please select up to 3 topics)



ANSWER CHOICES	RESPONS	SES
None of the above	0.00%	0
Finance for in house roles (budgeting, corporate finance, etc.)	67.57%	25
Corporate governance 101 (working with stakeholders, board management, corporate regulations, etc. )	56.76%	21
Building GC skills (project management, contract negotiation, business writing, managing outside counsel etc.)	72.97%	27
Workplace skills (management, communication, ethics etc.)	35.14%	13
Legal operations	37.84%	14
Other (please specify)	8.11%	3
Total Respondents: 37		

#	OTHER (PLEASE SPECIFY)	DATE
1	public speaking skills (how one can be able to say things that capture the attention of their audience	7/26/2021 7:05 PM
2	Compliance	7/26/2021 5:55 PM
3	Developing and growing the compliance function in a company	7/14/2021 7:11 AM

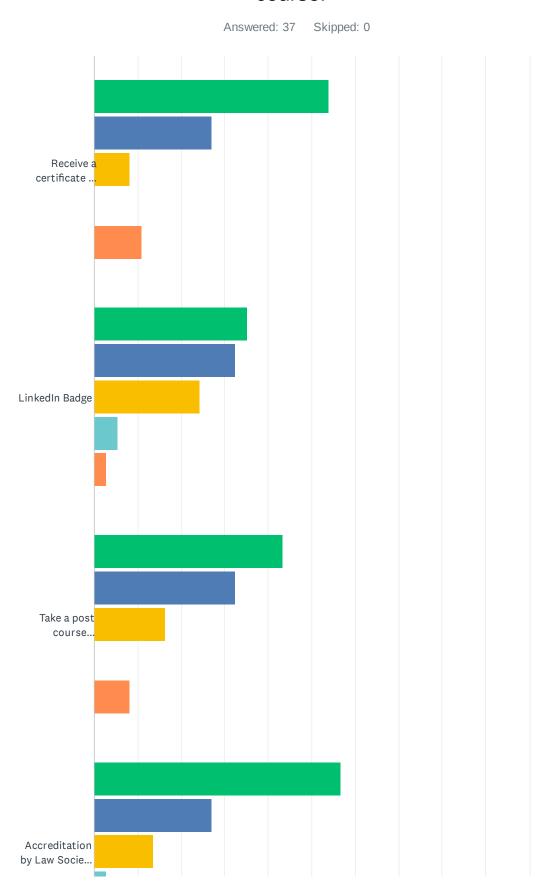
Q2 If the ACGC were to launch courses in the future would you be interested in any of the following technical skills topics, either for yourself or your staff? (please select up to 3 topics)

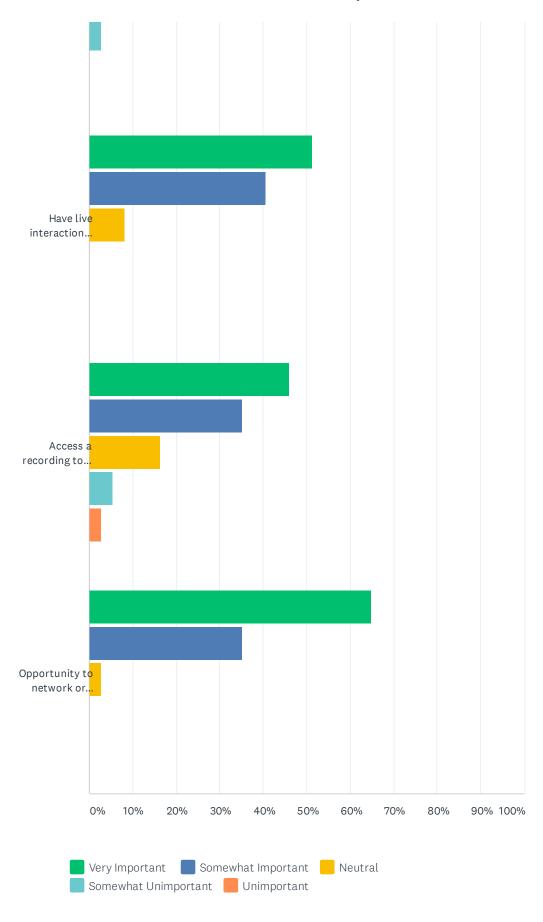


ANSWER CHOICES	RESPONSES	
None of the above	5.41%	2
Banking and finance	21.62%	8
Corporate and M&A	62.16%	23
Litigation and Dispute resolution	24.32%	9
Public-private partnerships	27.03%	10
Energy and infrastructure	32.43%	12
Shipping and maritime	5.41%	2
Employment and immigration	13.51%	5
Technology, media and telecoms (TMT)	24.32%	9
IP and competition	16.22%	6
Restructuring and insolvency	18.92%	7
Tax	21.62%	8
Real Estate	8.11%	3
Other (please specify)	5.41%	2
Total Respondents: 37		

#	OTHER (PLEASE SPECIFY)	DATE
1	Complaince	7/26/2021 5:55 PM
2	Regulatory compliance and risk management	7/14/2021 7:11 AM

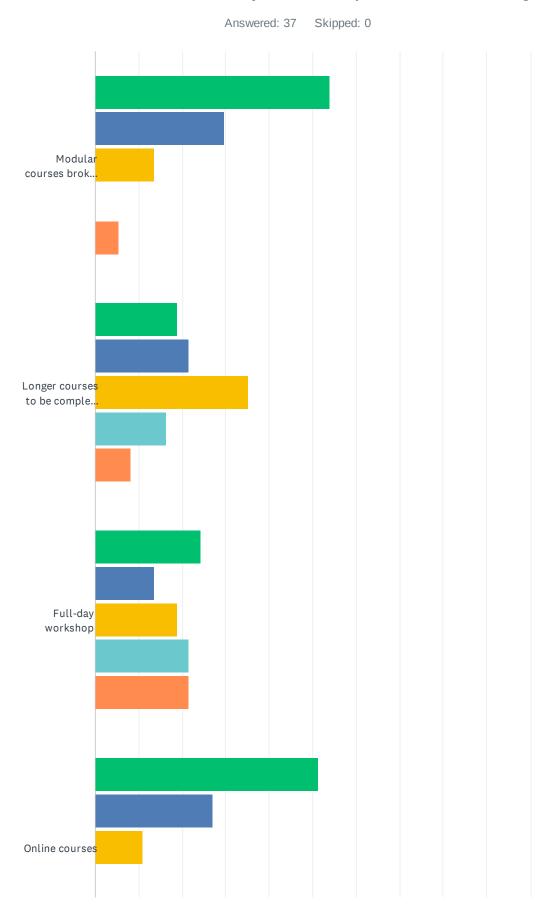
## Q3 Please rank how important these factors are for you when taking a course.

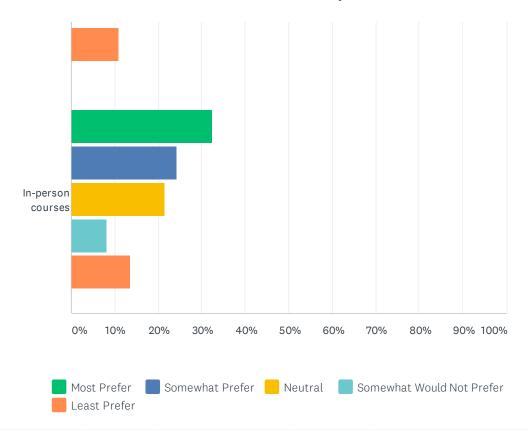




	VERY IMPORTANT	SOMEWHAT IMPORTANT	NEUTRAL	SOMEWHAT UNIMPORTANT	UNIMPORTANT	TOTAL RESPONDENTS
Receive a certificate of completion	54.05% 20	27.03% 10	8.11% 3	0.00%	10.81% 4	37
LinkedIn Badge	35.14% 13	32.43% 12	24.32% 9	5.41%	2.70%	37
Take a post course assessment and receive a certificate	43.24% 16	32.43% 12	16.22% 6	0.00%	8.11%	37
Accreditation by Law Society / Bar Association (CPD Credits)	56.76% 21	27.03% 10	13.51% 5	2.70% 1	0.00%	37
Have live interaction with instructor	51.35% 19	40.54% 15	8.11%	0.00%	0.00%	37
Access a recording to take the course at your own pace	45.95% 17	35.14% 13	16.22% 6	5.41% 2	2.70% 1	37
Opportunity to network or interact with other course participants	64.86% 24	35.14% 13	2.70%	0.00%	0.00%	37

#### Q4 Please rank which formats you would prefer when taking a course.





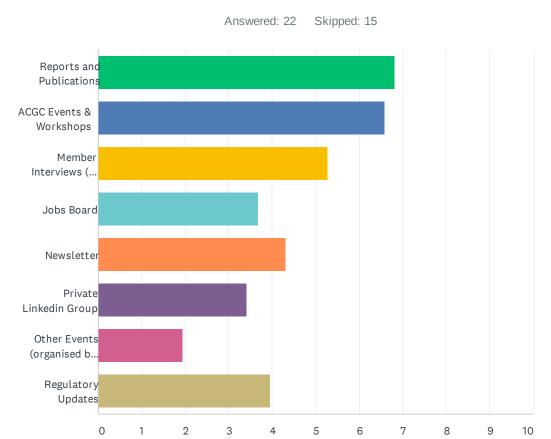
	MOST PREFER	SOMEWHAT PREFER	NEUTRAL	SOMEWHAT WOULD NOT PREFER	LEAST PREFER	TOTAL RESPONDENTS
Modular courses broken down into <1 hour segments	54.05% 20	29.73% 11	13.51% 5	0.00%	5.41% 2	37
Longer courses to be completed in one sitting (Ranging from 1 - 3 hours)	18.92% 7	21.62% 8	35.14% 13	16.22% 6	8.11%	37
Full-day workshop	24.32% 9	13.51% 5	18.92% 7	21.62% 8	21.62% 8	37
Online courses	51.35% 19	27.03% 10	10.81% 4	0.00%	10.81% 4	37
In-person courses	32.43% 12	24.32% 9	21.62% 8	8.11%	13.51% 5	37

# Q5 Please use this space to indicate if there are other topics you'd like ACGC to offer or let us know if you have thoughts on how training courses should be delivered?

Answered: 20 Skipped: 17

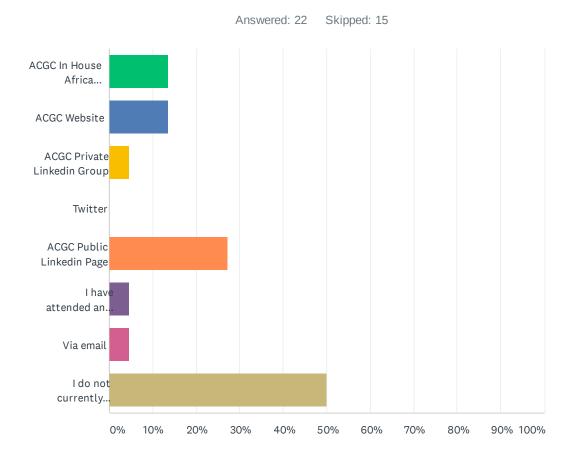
#	RESPONSES	DATE
1	Networking and Relationship Building Practical Simulations of Emotional Intelligence learnings for Lawyers	8/9/2021 3:42 PM
2	Training on ESG and Integrated Reporting	8/5/2021 9:58 AM
3	None	8/4/2021 2:01 PM
4	Key to provide international training which gives an indication of other territories legal and governance approaches.	8/3/2021 6:10 PM
5	Strategy and planning for in house counsels - online workshops/courses	8/3/2021 2:54 PM
6	N/A	8/3/2021 10:06 AM
7	N/A	8/2/2021 4:29 PM
8	ESG; Corporate Governance; how to pivot in one's career (becoming a Director)	8/2/2021 11:44 AM
9	Leadership and management	7/28/2021 6:10 PM
10	None	7/26/2021 7:26 PM
11	Public Speaking	7/26/2021 7:05 PM
12	Compliance courses	7/26/2021 5:55 PM
13	Nilli	7/26/2021 1:00 PM
14	ACGC should consider offering topics on professional projection and selling skills	7/25/2021 6:26 AM
15	Where possible, consider (for cost management) a venue closer to a group of potential participants; it's cheaper and the course content could be more focused. Case method is preferred and more productive than textbook approach. Pre-course topics could be vetted by participants to appropriately manage expectations of outcomes.	7/22/2021 10:18 AM
16	None	7/20/2021 9:33 AM
17	The above indicated topics and modules are really top of the range and would be good for in house counsel. I would be pleased if I got an opportunity to learn.	7/15/2021 10:24 AM
18	NA	7/14/2021 9:39 PM
19	None	7/14/2021 7:11 AM
20	Strategic thinking, planning and execution Leadership and management Crisis management Don't impose hefty fees. It excludes many and yet the vision is to impact on most.	7/14/2021 3:12 AM

# Q6 Please rank all the elements of the ACGC forum from most useful to least useful (with 1 being the most useful)



	1	2	3	4	5	6	7	8	TOTAL	SCORE
Reports and Publications	40.91% 9	22.73% 5	18.18% 4	13.64% 3	4.55% 1	0.00%	0.00%	0.00%	22	6.82
ACGC Events &	31.82%	36.36%	13.64%	9.09%	0.00%	4.55%	4.55%	0.00%		
Workshops	7	8	3	2	0	1	1	0	22	6.59
Member Interviews (My	4.55%	18.18%	27.27%	22.73%	13.64%	4.55%	9.09%	0.00%		
Inhouse Life)	1	4	6	5	3	1	2	0	22	5.27
Jobs Board	0.00%	9.09%	9.09%	18.18%	13.64%	22.73%	9.09%	18.18%		
	0	2	2	4	3	5	2	4	22	3.68
Newsletter	9.09%	0.00%	13.64%	13.64%	31.82%	22.73%	4.55%	4.55%		
	2	0	3	3	7	5	1	1	22	4.32
Private Linkedin Group	4.55%	4.55%	4.55%	4.55%	13.64%	31.82%	36.36%	0.00%		
	1	1	1	1	3	7	8	0	22	3.41
Other Events (organised	0.00%	0.00%	0.00%	4.55%	9.09%	9.09%	31.82%	45.45%		
by others)	0	0	0	1	2	2	7	10	22	1.95
Regulatory Updates	9.09%	9.09%	13.64%	13.64%	13.64%	4.55%	4.55%	31.82%		
	2	2	3	3	3	1	1	7	22	3.95

# Q7 Which of the channels below do you most commonly use for connecting with ACGC?

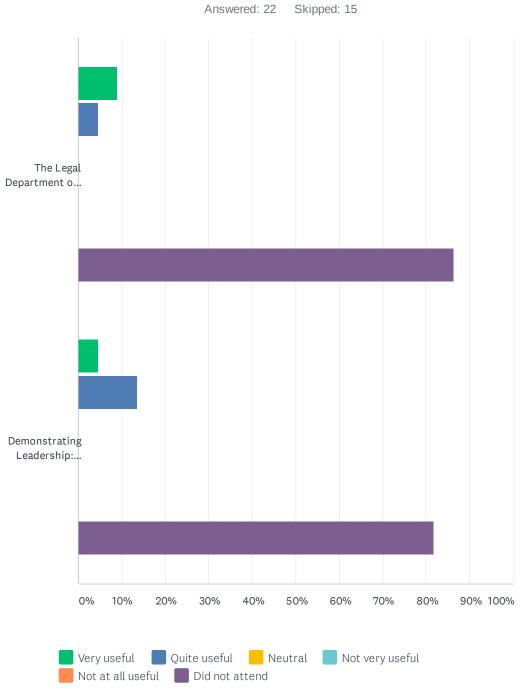


ANSWER CHOICES	RESPONS	ES
ACGC In House Africa Newsletter	13.64%	3
ACGC Website	13.64%	3
ACGC Private Linkedin Group	4.55%	1
Twitter	0.00%	0
ACGC Public Linkedin Page	27.27%	6
I have attended an ACGC event	4.55%	1
Via email	4.55%	1
I do not currently engage with ACGC, but would like to (please enter email address in the box below)	50.00%	11
Total Respondents: 22		

#	I DO NOT CURRENTLY ENGAGE WITH ACGC, BUT WOULD LIKE TO (PLEASE ENTER EMAIL ADDRESS IN THE BOX BELOW)	DATE
1	vinciacl@gmail.com	8/5/2021 10:02 AM
2	solomontsegamlak@gmail.com	8/2/2021 4:34 PM
3	Adeolaolumeya@gmail.com	8/2/2021 11:54 AM

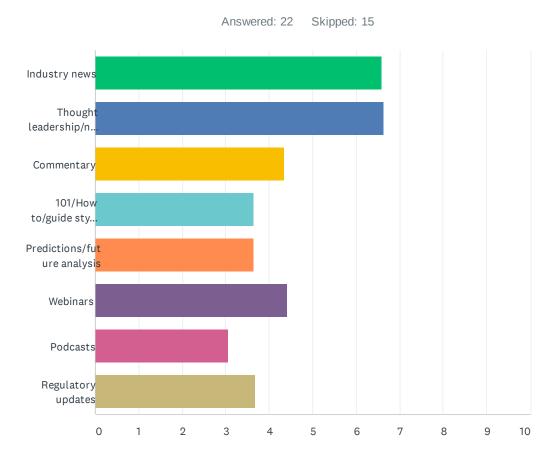
4	kene.ilochonwu@parkland.ca	7/31/2021 4:46 PM
5	chandakatema@gmail.com	7/26/2021 7:39 PM
6	Segunoladejoa@gmail.com	7/26/2021 5:58 PM
7	bolatodun@yahoo.com	7/25/2021 7:05 AM
8	amaralyma@outlook.com	7/24/2021 11:52 PM
9	olawaleibb@gmail.com	7/23/2021 12:45 PM
10	uojiabo@yahoo.ca	7/22/2021 1:07 PM
11	bolakaf13@gmail.com	7/19/2021 2:51 PM

# Q8 If you have attended any of our 2021 events, please say how useful you found them



	VERY USEFUL	QUITE USEFUL	NEUTRAL	NOT VERY USEFUL	NOT AT ALL USEFUL	DID NOT ATTEND	TOTAL RESPONDENTS
The Legal Department of Tomorrow	9.09%	4.55% 1	0.00%	0.00%	0.00%	86.36% 19	22
Demonstrating Leadership: Position, Profile, Presence	4.55% 1	13.64%	0.00%	0.00%	0.00%	81.82% 18	22

# Q9 Please rank what type of ACGC content featured in the newsletter you find most useful? (Please rank all the options below with 1 being the most useful and 8 being the least)



	1	2	3	4	5	6	7	8	TOTAL	SCORE
Industry news	54.55% 12	9.09%	13.64% 3	9.09%	4.55% 1	0.00%	4.55% 1	4.55% 1	22	6.59
Thought leadership/new ideas	27.27% 6	36.36% 8	18.18% 4	13.64%	0.00%	4.55% 1	0.00%	0.00%	22	6.64
Commentary	4.55% 1	9.09%	27.27% 6	9.09%	9.09%	13.64%	22.73% 5	4.55% 1	22	4.36
101/How to/guide style articles	4.55% 1	0.00%	4.55% 1	27.27% 6	22.73% 5	9.09%	13.64% 3	18.18% 4	22	3.64
Predictions/future analysis	0.00%	9.09%	9.09%	4.55% 1	31.82% 7	18.18% 4	13.64%	13.64%	22	3.64
Webinars	9.09%	9.09%	9.09%	18.18% 4	13.64%	22.73% 5	18.18% 4	0.00%	22	4.41
Podcasts	0.00%	13.64%	0.00%	4.55% 1	13.64%	18.18% 4	27.27% 6	22.73% 5	22	3.05
Regulatory updates	0.00%	13.64%	18.18% 4	13.64%	4.55% 1	13.64%	0.00%	36.36% 8	22	3.68

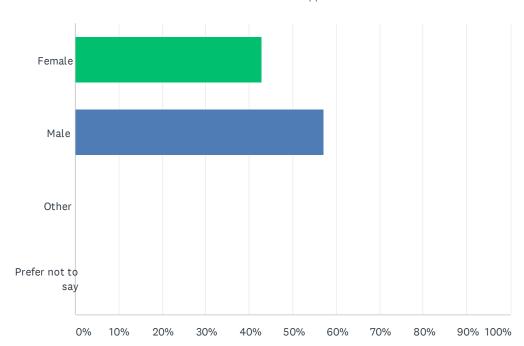
## Q10 Please say if there is any other content you would like to see from ACGC in the future

Answered: 10 Skipped: 27

#	RESPONSES	DATE
1	Not for now	8/9/2021 3:46 PM
2	None	8/4/2021 2:03 PM
3	N/A	8/2/2021 4:34 PM
4	ESG;	8/2/2021 11:54 AM
5	How to manage and organize board meetings	7/26/2021 7:39 PM
6	none	7/23/2021 12:45 PM
7	Securitization.	7/22/2021 1:07 PM
8	The information shared is very useful so far	7/15/2021 10:28 AM
9	None	7/14/2021 7:16 AM
10	Forms and templates	7/13/2021 7:55 PM

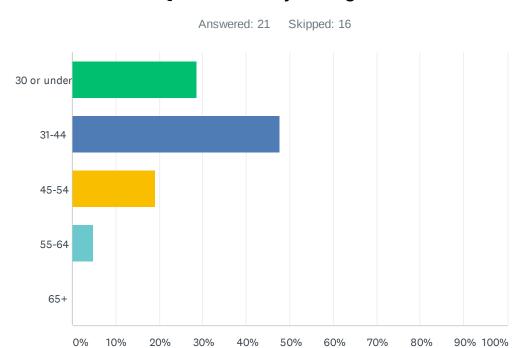
### Q11 What is your gender?





ANSWER CHOICES	RESPONSES	
Female	42.86%	9
Male	57.14%	12
Other	0.00%	0
Prefer not to say	0.00%	0
TOTAL		21

### Q12 What is your age?



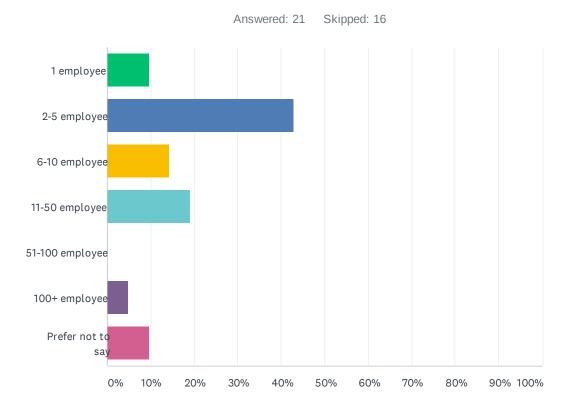
ANSWER CHOICES	RESPONSES	
30 or under	28.57%	6
31-44	47.62%	10
45-54	19.05%	4
55-64	4.76%	1
65+	0.00%	0
TOTAL		21

### Q13 What is/are your country(ies) of operation?

Answered: 21 Skipped: 16

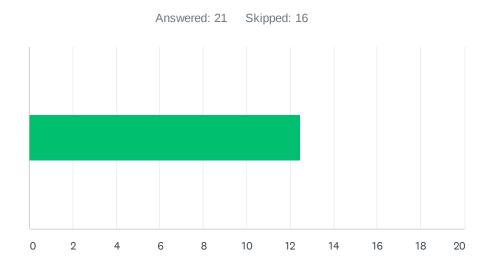
#	RESPONSES	DATE
1	United Kingdom	8/13/2021 1:31 PM
2	NIGERIA	8/9/2021 3:53 PM
3	Namibia	8/5/2021 10:04 AM
4	Nigeria	8/4/2021 2:04 PM
5	Ethiopia	8/2/2021 4:37 PM
6	Nigeria	8/2/2021 12:34 PM
7	Canada	7/31/2021 4:48 PM
8	Zambia	7/26/2021 7:42 PM
9	Nigeria	7/26/2021 6:00 PM
10	Nigeria, UK, USA	7/25/2021 7:18 AM
11	Djibouti, Sénégal	7/24/2021 11:56 PM
12	Nigeria	7/23/2021 12:47 PM
13	Nigeria	7/22/2021 1:12 PM
14	Nigeria	7/19/2021 10:45 PM
15	Nigeria	7/19/2021 2:54 PM
16	Zambia	7/19/2021 11:29 AM
17	Kenya	7/17/2021 12:24 PM
18	Uganda and Kenya.	7/15/2021 10:31 AM
19	Uganda	7/14/2021 7:20 AM
20	Uganda	7/13/2021 7:57 PM
21	Nigeria	7/9/2021 6:25 PM

#### Q14 How big is your legal department?



ANSWER CHOICES	RESPONSES	
1 employee	9.52%	2
2-5 employee	42.86%	9
6-10 employee	14.29%	3
11-50 employee	19.05%	4
51-100 employee	0.00%	0
100+ employee	4.76%	1
Prefer not to say	9.52%	2
TOTAL		21

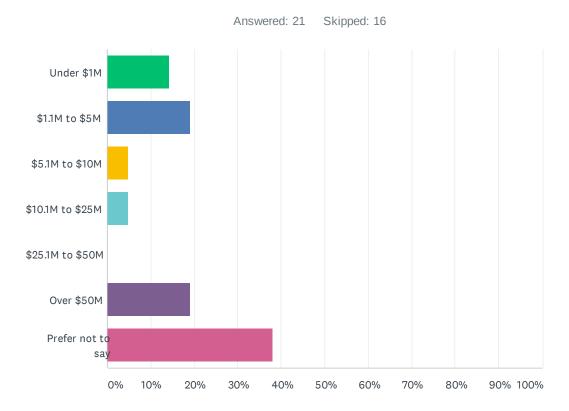
# Q15 Of these employees how many are employed in a legal operations capacity?



ANSWE	R CHOICES	AVERAGE NUMBER		TOTAL NUMBER	RESPONSES
			12	262	2
Total Re	espondents: 21				
#					DATE
1	90				8/13/2021 1:31 PM
2	3				8/9/2021 3:53 PM
3	1				8/5/2021 10:04 AM
4	99				8/4/2021 2:04 PM
5	3				8/2/2021 4:37 PM
6	0				8/2/2021 12:34 PM
7	5				7/31/2021 4:48 PM
8	3				7/26/2021 7:42 PM
9	2				7/26/2021 6:00 PM
10	0				7/25/2021 7:18 AM
11	1				7/24/2021 11:56 PM
12	2				7/23/2021 12:47 PM
13	5				7/22/2021 1:12 PM
14	16				7/19/2021 10:45 PM
15	3				7/19/2021 2:54 PM
16	10				7/19/2021 11:29 AM
17	4				7/17/2021 12:24 PM
18	5				7/15/2021 10:31 AM
19	5				7/14/2021 7:20 AM

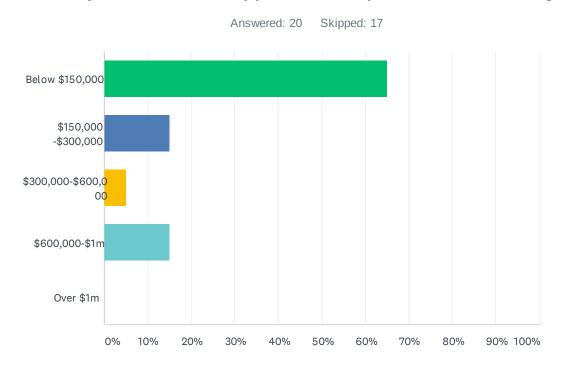
20	1	7/13/2021 7:57 PM
21	4	7/9/2021 6:25 PM

#### Q16 What is the annual turnover of your overall business?



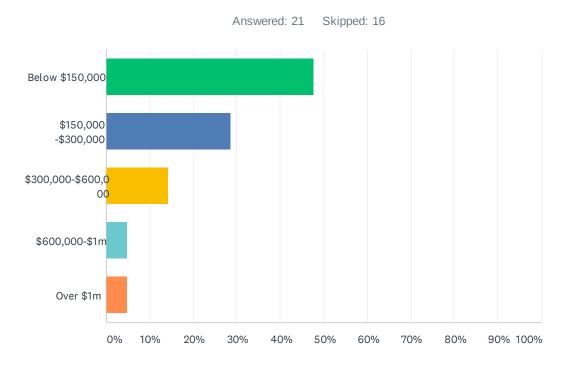
ANSWER CHOICES	RESPONSES	
Under \$1M	14.29%	3
\$1.1M to \$5M	19.05%	4
\$5.1M to \$10M	4.76%	1
\$10.1M to \$25M	4.76%	1
\$25.1M to \$50M	0.00%	0
Over \$50M	19.05%	4
Prefer not to say	38.10%	8
TOTAL		21

#### Q17 What is your business' approximate spend on internal legal costs?



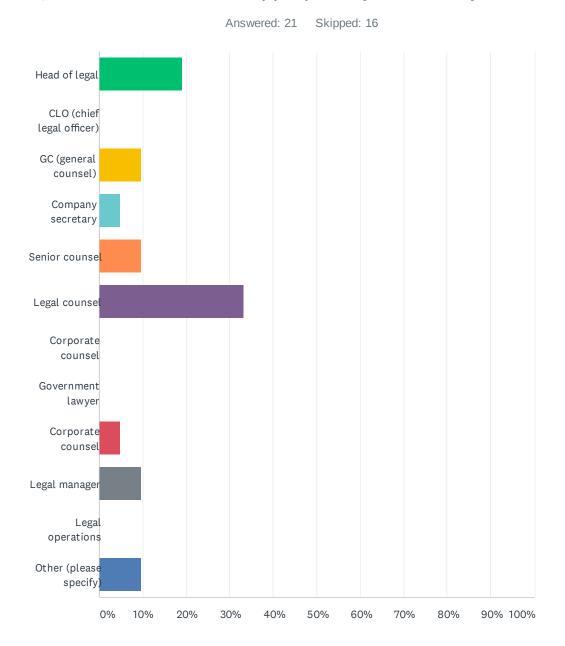
ANSWER CHOICES	RESPONSES	
Below \$150,000	65.00%	13
\$150,000 -\$300,000	15.00%	3
\$300,000-\$600,000	5.00%	1
\$600,000-\$1m	15.00%	3
Over \$1m	0.00%	0
TOTAL		20

#### Q18 What is your business' approximate spend on external legal costs?



ANSWER CHOICES	RESPONSES	
Below \$150,000	47.62%	10
\$150,000 -\$300,000	28.57%	6
\$300,000-\$600,000	14.29%	3
\$600,000-\$1m	4.76%	1
Over \$1m	4.76%	1
TOTAL		21

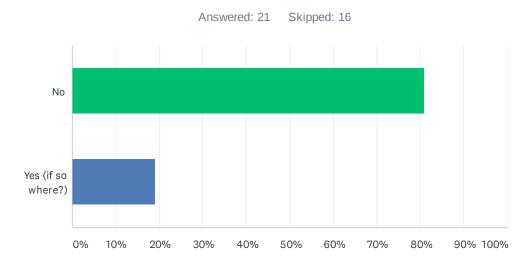
#### Q19 Please select the appropriate job title for your role:



ANSWER CHOICES	RESPONSES	
Head of legal	19.05%	4
CLO (chief legal officer)	0.00%	0
GC (general counsel)	9.52%	2
Company secretary	4.76%	1
Senior counsel	9.52%	2
Legal counsel	33.33%	7
Corporate counsel	0.00%	0
Government lawyer	0.00%	0
Corporate counsel	4.76%	1
Legal manager	9.52%	2
Legal operations	0.00%	0
Other (please specify)	9.52%	2
TOTAL		21

#	OTHER (PLEASE SPECIFY)	DATE
1	Executive Director /CEO	8/5/2021 10:04 AM
2	Legal Officer	7/19/2021 11:29 AM

#### Q20 Does your organisation have lawyers in other African jurisdictions?



ANSWER CHOICES	RESPONSES	
No	80.95%	17
Yes (if so where?)	19.05%	4
TOTAL		21

#	YES (IF SO WHERE?)	DATE
1	All	8/13/2021 1:31 PM
2	NIGERIA	8/9/2021 3:53 PM
3	Uganda and Rwanda	8/2/2021 4:37 PM
4	Kenya	7/15/2021 10:31 AM

### Q21 What sector/s does your company operate in?

Answered: 21 Skipped: 16

#	RESPONSES	DATE
1	Public	8/13/2021 1:31 PM
2	Finance, Payment, Power, Capital Market, Transport	8/9/2021 3:53 PM
3	Corporate Governance and Ethical Leadership	8/5/2021 10:04 AM
4	Manufacturing	8/4/2021 2:04 PM
5	Private Equity	8/2/2021 4:37 PM
6	Media, Entertainment, IP and technology	8/2/2021 12:34 PM
7	Oil and Gas	7/31/2021 4:48 PM
8	Manufacturing	7/26/2021 7:42 PM
9	Energy	7/26/2021 6:00 PM
10	Energy	7/25/2021 7:18 AM
11	Project Finance- Sovereign Investments (Industries, Energy, Mining, Infrastructures)	7/24/2021 11:56 PM
12	Manufacturing	7/23/2021 12:47 PM
13	Power	7/22/2021 1:12 PM
14	Mining	7/19/2021 10:45 PM
15	Manufacturing	7/19/2021 2:54 PM
16	Corporate Law	7/19/2021 11:29 AM
17	Energy, Petroleum, FMCG, Handling and Logostics	7/17/2021 12:24 PM
18	Transport and Logistics	7/15/2021 10:31 AM
19	Media	7/14/2021 7:20 AM
20	Energy	7/13/2021 7:57 PM
21	Banking and Finance	7/9/2021 6:25 PM

## Q22 What do you currently see as the greatest challenges facing the African in-house sector?

Answered: 18 Skipped: 19

#	RESPONSES	DATE
1	Adequate skills training	8/13/2021 1:31 PM
2	Ability to develop beyond the surrounding challenges and lead the pack	8/9/2021 3:53 PM
3	Lack of online resources	8/4/2021 2:04 PM
4	lack of sufficient training and enabling environment	8/2/2021 4:37 PM
5	Privately held companies make the majority of businesses in Africa and this question has been answered from the prism of a lawyer practicing in a privately held Company: 1.  Recognition by business owners of the importance of the in-house counsel function 2:  Networking among peers and continuous education is poor 3. Innovation is difficult and slow in legal operations of most in-house counsel because of business budget and management control.	8/2/2021 12:34 PM
6	Technology	7/31/2021 4:48 PM
7	Proper sector regulation from law associations	7/26/2021 7:42 PM
8	More training	7/26/2021 6:00 PM
9	Proper Job mapping and commensurate compensation	7/25/2021 7:18 AM
10	Lack of Collaboration and synergy	7/23/2021 12:47 PM
11	Regulatory environment - inconsistencies, lack of purposeful implementation of quite sound policies, lack of cooperation/encouragement of local businesses, and perception of businesses as competitors.	7/22/2021 1:12 PM
12	Lack of information	7/19/2021 10:45 PM
13	Lack of skill, information and little or no access to gain those skill and information.	7/19/2021 2:54 PM
14	International linkages and trainings	7/19/2021 11:29 AM
15	I think they could be fazed out in favor of external counsel. Many other companies are doing that already.	7/15/2021 10:31 AM
16	The stereotype that in-house counsel are not real lawyers Division between in-house counsel and external counsel	7/14/2021 7:20 AM
17	Limited resources and lack of strategic platform	7/13/2021 7:57 PM
18	Integration into the Business	7/9/2021 6:25 PM

### Q23 What is your name?

Answered: 16 Skipped: 21

#	RESPONSES	DATE
1	Nicole Kearse	8/13/2021 1:32 PM
2	Opeyemi Adediran	8/9/2021 3:54 PM
3	Vincia Cloete	8/5/2021 10:04 AM
4	Tsegamlak Solomon	8/2/2021 4:37 PM
5	Chanda Katema	7/26/2021 7:43 PM
6	Segun Oladejo	7/26/2021 6:00 PM
7	Bolade Obat-Olowu	7/25/2021 7:18 AM
8	Olawale B. Ibitoye	7/23/2021 12:48 PM
9	Ugo Opiegbe	7/22/2021 1:12 PM
10	Nnamdi Esionye	7/19/2021 10:45 PM
11	Abimbola Kafaru	7/19/2021 2:58 PM
12	Hendrix Tembo	7/19/2021 11:30 AM
13	Kaliba Edison	7/15/2021 10:32 AM
14	Annabel Mwesigye	7/14/2021 7:21 AM
15	Allan Rwakakooko	7/13/2021 7:57 PM
16	Seye Kosoko	7/9/2021 6:25 PM

### Q24 At what email address would you like to be contacted?

Answered: 17 Skipped: 20

#	RESPONSES	DATE
1	N.Kearse@afdb.org	8/13/2021 1:32 PM
2	opeyemiad@gmail.com	8/9/2021 3:54 PM
3	vinciacl@gmail.com	8/5/2021 10:04 AM
4	solomontsegamlak@gmail.com	8/2/2021 4:37 PM
5	chandakatema@gmail.com	7/26/2021 7:43 PM
6	Segunoladejoa@gmail.com	7/26/2021 6:00 PM
7	bolatodun@yahoo.com	7/25/2021 7:18 AM
8	amaralyma@outlook.com	7/24/2021 11:57 PM
9	olawaleibb@gmail.com	7/23/2021 12:48 PM
10	uojiabo@yahoo.ca	7/22/2021 1:12 PM
11	Nesionye@gmail.com	7/19/2021 10:45 PM
12	bolakaf13@gmail.com	7/19/2021 2:58 PM
13	hendrixjtembo@gmail.com	7/19/2021 11:30 AM
14	ekaliba4@gmail.com	7/15/2021 10:32 AM
15	mwiineannabel@gmail.com	7/14/2021 7:21 AM
16	arwakakooko@gmail.com	7/13/2021 7:57 PM
17	seye.kosoko@fbnholdings.com	7/9/2021 6:25 PM